



Allan Ekberg, Mayor

# INFORMATIONAL MEMORANDUM

TO: Finance Committee

FROM: Peggy McCarthy, Finance Director

BY: Finance Team

CC: Mayor Ekberg

DATE: August 29, 2018

SUBJECT: Proposed 2019-2020 Biennial Budget

**Finance Department and Contingency Fund** 

#### **ISSUE**

Finance Committee to review Proposed 2019-2020 Biennial Budget for Finance Department (000.05) and the Contingency Fund (Fund 105).

### **BACKGROUND**

The City is committed to developing and passing a fiscally-sound, balanced budget. Two challenges the City is encountering are 1) sales tax revenue growth of 3% projected for 2018 has not been realized to date, and 2) sales tax mitigation payments will end in late 2019. As a result, the City is seeking a balanced budget with expenditure reductions and possible new revenue opportunities.

#### DISCUSSION

The Finance Department is the backbone of the City. The Department budgets for and processes all City financial transactions and analyzes and reports the results. The volume of transactions is unmatched by any other department within the City.

The 2019-2020 Finance Department budget outlines the Department's many accomplishments in the 2017-2018 biennium and the goals for the 2019-2020 biennium. It includes the Department's Priority Based Budgeting programs and the number of staff hours and the budget for each. In keeping with the City's budgetary goals, the 2019 budget has been reduced by 2.26% from the 2018 budget and the 2020 budget has been held to a 2.84% increase - yielding a net biennial increase of just .58%, or less than 1%.

#### Changes in the 2019-202 Finance Department Budget

Staffing levels remain at twelve. In 2018, the Finance Department experienced four vacancies and all but the Treasury Fiscal Specialist position has been filled. This position was left unfilled for budgetary purposes and will be reconsidered for recruitment in the fourth quarter of 2018. Business license processing is scheduled to transition to the State in the first half of 2019. The transition is expected to reduce the amount of time required by the Business License Fiscal Specialist to process business licenses. The resulting increased capacity may be used to enhance grant accounting processes, including conducting outreach and education to other City departments, update policies and procedures, and audit tax returns.

In response to the Administration's budget reduction request, the biennial budget was reduced for the extra labor account, the claims and judgment account and a few other accounts. The extra labor budget, reduced from \$60,000 in 2018 to \$25,000 in 2019 and 2020, better reflects usage over the past year. The claims and judgment account was also reduced based on usage.

The 2019 professional services budget includes funding for assistance in determining the City's arbitrage liability and in updating the indirect cost allocation. Arbitrage occurs when investment earnings on tax exempt bond proceeds exceed a certain threshold; the excess earnings must be remitted to the Internal Revenue Service. The indirect cost allocation was developed by the FSC Group in 2010. The proposed update would modify the model for changes that have occurred within the City, increase understanding and transparency of the methodologies and calculations within the model, and simplify the process for updating the model. The 2020 professional services budget includes funding for assistance from our accounting software provider, Tyler Technologies, for better utilization of the budget and capital asset software modules and for better understanding of the accounting system data tables for improved analysis and reporting. It also includes funding to transition accounts payable and other processes to a more paperless system.

### Contingency Fund

The Contingency Funds consists of two reserves – the 10% One-time Revenue reserve and the 10% Minimum Fund Balance reserve. Under the Reserve Policy, funding for the 10% One-time Revenue reserve is discretionary and therefore is not budgeted; funding for the 10% Minimum Fund Balance reserve is mandatory and is budgeted. Also, the minimum fund balance, exclusive of the 10% One-time Revenue reserve, must equal 10% of the prior year operating revenue. For 2017, the operating revenue totaled \$60,514,326, thus the 2018 ending fund balance will equal \$6,051,432; for 2018, the operating revenue is estimated at \$62,000,000 and therefore the 2019 budgeted ending fund balance equals \$6,200,000; for 2019, the operating revenue is estimated at \$65,000,000, therefore the 2020 budgeted ending fund balance equals \$6,500,000. Should the operating revenue estimate change for 2018 or 2019, the funding estimate for 2019 and 2020 would also change, respectively.

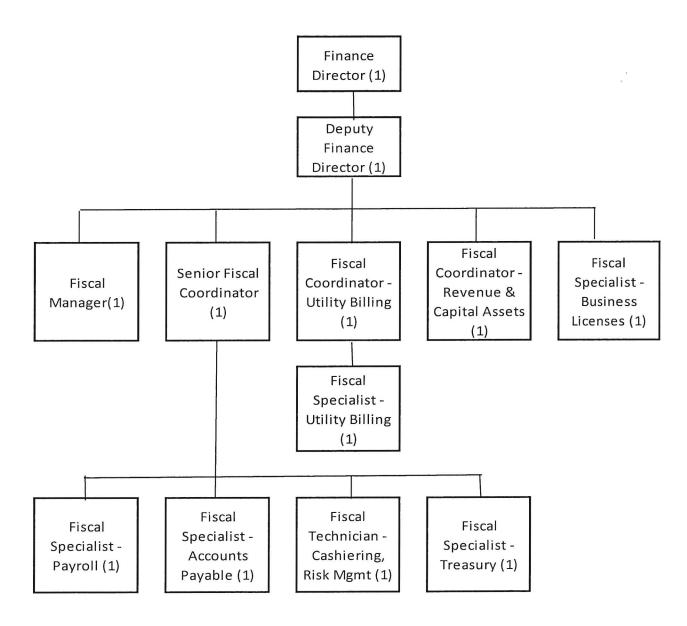
#### RECOMMENDATION

Staff is seeking committee feedback on the proposed department budget and direction to forward it for discussion to the September 10, 2018 Committee of the Whole. Other steps in the overall budget review process will include Council-led work sessions, the Mayor's formal budget delivery on October 1<sup>st</sup>, community outreach, and a public hearing.

## **ATTACHMENTS**

- -Draft 2019-2020 Finance Department Budget
- -Draft 2019-2020 Fund 105, Contingency Fund Budget

# **Finance**



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**DEPARTMENT:** Finance (05)

FUND: General FUND NUMBER: 000
RESPONSIBLE MANAGER: Peggy McCarthy POSITION: Director

#### Description

The Finance department provides an array of services that include financial data processing, treasury cash control, utility billing and collection, payroll, accounts payable, accounts receivable, business licenses, preparation of the biennial budget and Comprehensive Annual Financial Report (CAFR), and risk management.

The Finance Department also serves as liaison to the State Auditor's Office during the annual audit of the City's compliance with legal and financial reporting requirements.

## 2017-2018 Accomplishments - Strategic Goal 4

- Implemented an IVR (internet voice recognition) system so customers can pay their utility bills using their phone 24/7; also instituted a phone call routing system (phone tree) so phone calls are received by the appropriate staff more expeditiously.
- Reduced the cashiering front counter hours so the Finance Team can meet together weekly promoting communication and teamwork and allowing the cashier to "cash out" the two cashiering stations by the end of the business day.
- ♦ Two City facing SharePoint sites were established one, Financial Reporting, for monthly budget to actual reports for departmental and general fund transactions and balances; and another, Accounts Payable, for bi-monthly departmental expenditure reports posted after each check run, and other related purchasing information.
- The basis for the business license fee calculation was changed from full time equivalent (FTE) employee hours to a per employee basis. Legislative work was accomplished in a short time frame. This change has been well received by the business community.
- Managed the park and fire impact fee update process resulting in new rates, better defined rate categories and a rate model to facilitate future updates.
- ♦ An \$8.2 million bond was issued to finance residential street projects and the \$2.25 million short term urban renewal debt was refinanced all at competitive interest rates.
- ♦ A \$20 million bond was issued to finance the Public Works Shops portion of the Public Safety Plan; the City's AA stable credit rating by the S&P rating agency was affirmed.
- The initial stages of Priority Based Budgeting were implemented.
- ♦ A new forecasting model, Whitebirch, was acquired and is being used for long range financial planning.

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- Several financial scenarios, referred to as financial frameworks, were developed for the Public Safety Plan to assist in decision making on scope, timing and funding of the project.
- Reporting to the Public Safety Plan Financial Oversight Committee was established and continues as an ongoing commitment to the City's transparency.
- Front counter glass was installed to improve security and safety.
- Managed a 30% staff turnover partially due to retirements and hired three new full- time staff.
- Transitioned billing for surface water services to King County to increase collections and create efficiencies.
- Instituted monthly departmental expenditure reporting to the City Council.
- Financial audit completed with no findings and no management letter items. GFOA award for financial statement preparation received.
- Created and distributed a tri-fold pamphlet, "A Simple Guide to Finance Department Services" which has been replicated by several departments.
- ♦ Conducted two lean trainings led by the State Auditor Office one on Risk Management practices and one on the Cash Receipting / Banking process.
- Finance Team received the Citywide Teamwork in Action Award.

#### 2019-2020 Outcome Goals - Strategic Goal 4

- Support outreach and successfully administer new revenue streams and/or manage increases in existing revenue streams.
- Transition business license administration to the State system.
- Upgrade of work area.
- Continued refinement of the Priority Based Budgeting and the Whitebirch forecasting model.
- Issue the remainder of the voted debt and up to \$25 million in limited tax general obligation (LTGO) debt in support of the Public Safety Plan.
- Issue Banking Services RFP to secure a new banking contract.
- Further digitize the financial processes including going paperless for daily cash receipt packets, accounts payable processing and journal entry processing and storage.
- Enhance grant accounting services.
- Complete arbitrage calculations in compliance with Internal Revenue Service regulations.

- Review for potential modification the indirect cost allocation model.
- Revise the City's financial chart of accounts to help facilitate financial reporting and Priority Based Budgeting.
- Establish convenience fee for processing telephone payments.
- Consider establishing a convenience fee for processing all Finance related credit card transactions.
- Improve the budgeting process by more fully utilizing the current EDEN budget software or by other means.
- Utilize the EDEN capital asset module to track and account for the City's capital assets converting records from existing Excel platform.
- Research and consider billing for water and sewer services every other month rather than monthly to create efficiencies and reduce costs.
- Research and consider implementing a new utility billing system.
- ♦ Change the payroll pay dates to accommodate implementation of new timekeeping systems, Telestaff and Lucity.
- Establish and document a fleet funding policy.
- Accrue tax revenue on a monthly or quarterly basis to improve financial reporting and analysis.
- Update utility shut-off process by using printed notices in place of handwritten notices. Explore
  possibility of mailing notices instead of using door hangers.

#### 2019-2020 Indicators of Success

- Institute new revenue stream or increases to existing revenue streams.
- Support the Public Safety Plan by issuing the remainder of voted debt and additional councilmanic debt.
- Streamline processes by implementing Tyler Cashiering System, incorporating new banking features and converting daily cash receipt packets from paper to electronic.

#### **Performance Measures**

|   | Fi           | nance         |               |                       |     |                       |
|---|--------------|---------------|---------------|-----------------------|-----|-----------------------|
|   |              | Actual        |               | Proje                 | cte | d                     |
|   |              |               | Estimated     |                       |     |                       |
|   | 2016         | 2017          | 2018          | 2019                  |     | 2020                  |
| Number and value of transactions processed at the front counter | 31,789       | 30,108        | 31,000        | 31,000                |     | 31,000                |
| ,   | \$ 3,539,698 | \$ 36,172,422 | \$ 38,000,000 | \$ 39,000,000         | \$  | 40,000,000            |
| Accounts payable transactions processed annually                | 14,916       | 15,555        | 16,221        | 16,916                |     | 17,640                |
| Number of water, sewer and surface water bills mailed           | 43,650       | 44,035        | 44,435        | 30,000 <sup>(a)</sup> |     | 30,000 <sup>(a)</sup> |
| Shut off notices distributed annually.                          | 410          | 456           | 434           | 450                   |     | 450                   |
| Approximate number of payroll transactions                      | 10,995       | 11,205        | 11,419        | 11,637                |     | 11,859                |
| Number of bank account entries recorded or reconciled annually  | 17,582       | 18,003        | 18,434        | 18,875                |     | 19,327                |
| Number of business licenses processed                           | 2,857        | 3,647         | 3,700         | 3,753                 |     | 3,864                 |

<sup>(</sup>a) A reduction of approximately 10,000 bills if surface water billing is transferred to King County

#### **Budget Change Discussion:**

**Salaries and Benefits** COLA and step increases were applied to salaries, and benefits were adjusted to account for changes in healthcare and retirement. Extra labor was decreased to more accurately reflect historical usage. Additionally, the Treasury Specialist position will be reconsidered for recruitment in the fourth quarter of 2018.

**Supplies and Services** Claims and Judgements and Professional Memberships were reduced in order to bring the budget for each more closely in line with historical trends. The department also seeks to reduce expenditures for travel, credit card fees, office supplies, and various communications expenses.

# Department Detail:

# Staffing and Expenditure by Program

|  |       | BUE       | OGET      | PERCENT |
|--|-------|-----------|-----------|---------|
| PROGRAMS   | FTE   | 2019      | 2020      | 2019-20 |
| Insurance & Risk Management                          | 0.33  | 759,706   | 775,811   | 2.12%   |
| Financial Reporting/CAFR/Audit                       | 0.75  | 218,804   | 229,105   | 4.71%   |
| Utility Billing                                      | 1.70  | 210,949   | 216,301   | 2.54%   |
| Cashiering/Treasury/Banking/Unclaimed Property       | 1.12  | 209,676   | 213,696   | 1.92%   |
| Payroll & Benefit Administration                     | 1.37  | 196,636   | 203,803   | 3.6%    |
| Accounts Payable/Juror Payments/CTR/SCORE/Valley Com | 1.46  | 182,024   | 188,300   | 3.45%   |
| Business License Administration                      | 1.05  | 124,948   | 61,459    | -50.81% |
| Budget Preparation                                   | 0.67  | 123,022   | 143,213   | 16.41%  |
| Administration/Communication/Team building           | 0.37  | 75,381    | 77,097    | 2.28%   |
| Debt Management                                      | 0.30  | 67,523    | 54,438    | -19.38% |
| Financial Reporting & Analysis for Departments       | 0.31  | 63,362    | 67,061    | 5.84%   |
| GL/Eden Administration                               | 0.24  | 59,329    | 67,174    | 13.22%  |
| Accounts Receivable/Misc. Billings/LID               | 0.38  | 51,449    | 55,324    | 7.53%   |
| Grant Accounting                                     | 0.37  | 50,967    | 72,809    | 42.86%  |
| Sales & Other Taxes                                  | 0.30  | 50,947    | 96,838    | 90.07%  |
| Public Safety Plan                                   | 0.30  | 48,928    | 51,216    | 4.68%   |
| Capital Asset Accounting                             | 0.27  | 42,762    | 49,600    | 15.99%  |
| Investment/Cash Management/reporting                 | 0.30  | 40,020    | 41,522    | 3.75%   |
| Indirect Cost Allocation                             | 0.12  | 33,489    | 19,620    | -41.41% |
| Long-Range Financial Planning Model                  | 0.10  | 33,096    | 33,826    | 2.21%   |
| Training & Development                               | 0.18  | 26,498    | 27,197    | 2.64%   |
| Emergency Preparedness                               | 0.01  | 1,678     | 1,773     | 5.66%   |
| PROGRAM TOTALS                                       | 12.00 | 2,671,195 | 2,747,185 | 2.8%    |

<sup>\*</sup>Priority Based Budgeting was implemented beginning with the 2019 - 2020 biennium budget.

# **Expenditure Summary**

|                      |    |           |                 | Finance         | 9  |           |    |           |                 |         |         |
|----------------------|----|-----------|-----------------|-----------------|----|-----------|----|-----------|-----------------|---------|---------|
|                      |    |           | Actual          |                 |    |           | Ĭ. | Budget    |                 | Percent | Change  |
|                      |    |           |                 |                 |    |           |    |           |                 |         |         |
| Expenditures By Type |    | 2016      | 2017            | 2018            |    | 2018      |    | 2019      | 2020            | 2018-19 | 2019-20 |
| Salaries & Wages     | \$ | 993,607   | \$<br>1,055,190 | \$<br>1,070,965 | \$ | 1,143,844 | \$ | 1,162,381 | \$<br>1,202,770 | 1.62%   | 3.47%   |
| Personnel Benefits   |    | 376,194   | 416,263         | 423,361         |    | 470,776   |    | 456,842   | 476,144         | -2.96%  | 4.23%   |
| Supplies             |    | 32,309    | 20,280          | 45,427          |    | 24,000    |    | 23,100    | 23,100          | -3.75%  | 0.00%   |
| Services             |    | 735,518   | 915,529         | 1,058,047       |    | 1,094,396 |    | 1,028,872 | 1,045,171       | -5.99%  | 1.58%   |
| Department Total     | \$ | 2,137,628 | \$<br>2,407,262 | \$<br>2,597,801 | \$ | 2,733,016 | \$ | 2,671,195 | \$<br>2,747,185 | -2.26%  | 2.84%   |

Therefore, no historical data is available.

# **Expenditure Detail - Salaries and Benefits**

Salaries are based on actual costs for existing positions and include a cost of living adjustment per contract agreements.

| Finance Control of the Control of th |      |      |             |            |      |             |            |  |  |  |  |  |  |
|--|------|------|-------------|------------|------|-------------|------------|--|--|--|--|--|--|
| Position   | 2018 | 2019 | 2019 Bu     | udgeted    | 2020 | 2020 Bu     | ıdgeted    |  |  |  |  |  |  |
| Description  | FTE  | FTE  | Salaries    | Benefits   | FTE  | Salaries    | Benefits   |  |  |  |  |  |  |
| Finance Director   | 1    | 1    | \$ 159,004  | \$ 49,120  | 1    | \$ 162,168  | \$ 50,472  |  |  |  |  |  |  |
| Deputy Finance Director  | 1    | 1    | 132,511     | 45,028     | 1    | 135,108     | 46,289     |  |  |  |  |  |  |
| Fiscal Manager   | 0    | 1    | 110,800     | 38,757     | 1    | 118,704     | 41,197     |  |  |  |  |  |  |
| Senior Fiscal Coordinator  | 1    | 1    | 100,826     | 37,296     | 1    | 108,008     | 39,618     |  |  |  |  |  |  |
| Fiscal Coordinator   | 3    | 2    | 202,673     | 68,502     | 2    | 211,589     | 71,713     |  |  |  |  |  |  |
| Fiscal Specialist  | 5    | 5    | 371,923     | 179,904    | 5    | 381,314     | 187,119    |  |  |  |  |  |  |
| Fiscal Support Technician  | 1    | 1    | 49,644      | 34,767     | 1    | 50,879      | 36,268     |  |  |  |  |  |  |
| Extra Labor  |      |      | 25,000      | 2,478      |      | 25,000      | 2,478      |  |  |  |  |  |  |
| Overtime   |      |      | 10,000      | 991        |      | 10,000      | 991        |  |  |  |  |  |  |
| Department Total   | 12   | 12   | \$1,162,381 | \$ 456,842 | 12   | \$1,202,770 | \$ 476,144 |  |  |  |  |  |  |

# Expenditure Detail – Supplies, Services and Other

Supplies include miscellaneous office supplies; services include annual audit fees, liability insurance, software maintenance costs, travel, claims & judgments, subscriptions, and memberships, among others.

|                      |   | - 1 | Finance |               |      |          |      |           |      |           |      |           |
|----------------------|---|-----|---------|---------------|------|----------|------|-----------|------|-----------|------|-----------|
|                      |   |     |         | Actual        | TI.  | 47 118   |      |           |      | Budget    |      |           |
|                      |   |     |         |               | P    | rojected |      |           |      |           |      |           |
| Account Number       |   |     | 2016    | 2017          |      | 2018     |      | 2018      |      | 2019      |      | 2020      |
| 000.05.514.230.31.00 | Supplies - Office   | \$  | 26,306  | \$<br>16,378  | \$   | 39,950   | \$   | 19,000    | \$   | 18,100    | \$   | 18,100    |
| 000.05.514.230.35.00 | Small Tools & Equipment - Equipment to improve functionality and processes  |     | 6,003   | 3,902         |      | 5,477    |      | 5,000     |      | 5,000     |      | 5,000     |
| Total Supplies       |   |     | 32,309  | 20,280        |      | 45,427   |      | 24,000    |      | 23,100    |      | 23,100    |
| 000.05.514.230.41.00 | Prof Svcs - Annual audit from State of WA<br>Auditor's Office, Consultant in 2019 for<br>arbitrage calculations, indirect cost<br>allocation and in 2020 for budget and fixed<br>asset Eden modules or new software,<br>Crystal Reporting |     | 138,681 | 273,471       |      | 154,397  |      | 165,000   |      | 186,000   |      | 186,000   |
| 000.05.514.230.41.01 | Prof Svcs - Microflex sales tax auditing program  |     | 1,685   | 1,320         |      | 5,000    |      | 5,000     |      | -         |      | -         |
| 000.05.514.230.42.00 | Communications - Postage, delivery service, internet card   |     | 56      | 479           |      | 480      |      | 1,000     |      | 600       |      | 600       |
| 000.05.514.230.43.00 | Travel - Meals, parking, mileage for WFOA, PSFOA, software training   |     | 4,591   | 9,065         |      | 8,402    |      | 10,000    |      | 8,000     |      | 8,000     |
| 000.05.514.230.45.00 | Rental - Copier lease   | l   | 3,284   | 3,002         |      | 1,014    |      | 3,500     |      | 3,500     |      | 3,500     |
| 000.05.514.230.46.00 | Insurance - Boiler and machinery  |     | 7,571   | 7,549         |      | 6,283    |      | 13,100    |      | 8,100     |      | 8,100     |
| 000.05.514.230.46.01 | Insurance - Liability, crime and fidelity   |     | 330,968 | 345,106       |      | 389,236  |      | 385,996   |      | 386,772   |      | 400,309   |
| 000.05.514.230.48.00 | R&M - Folding machine, other equipment, vault, Eden software annual maintenance   |     | 59,781  | 147,712       |      | 77,777   |      | 68,900    |      | 78,900    |      | 81,662    |
| 000.05.514.230.49.00 | Misc - Annual memberships, GFOA, WFOA, armor car service, registrations   |     | 18,097  | 27,090        |      | 67,942   |      | 45,900    |      | 25,000    |      | 25,000    |
| 000.05.514.230.49.03 | Misc - Claims & judgments   |     | 160,514 | 89,100        |      | 334,702  |      | 382,000   |      | 320,000   |      | 320,000   |
| 000.05.514.230.49.08 | Misc - PPI credit card fees   |     | 10,291  | 11,636        |      | 12,813   |      | 14,000    |      | 12,000    |      | 12,000    |
| Total Services       |   |     | 735,518 | 915,529       | 1    | ,058,047 | 1    | 1,094,396 | _ 1  | 1,028,872 | _ 1  | 1,045,171 |
| Total Supplies, Serv | ices and Other  | \$  | 767,827 | \$<br>935,809 | \$ 1 | ,103,474 | \$ 1 | 1,118,396 | \$ 1 | 1,051,972 | \$ 1 | 1,068,271 |

**DEPARTMENT:** N/A **FUND:** Contingency Fund

RESPONSIBLE MANAGER: Peggy McCarthy

**DIVISION:** N/A

FUND NUMBER: 105
POSITION: Director

### Description

Sufficient fund balances and reserve levels are important for the long-term financial stability of the City. This fund provides for a reserve fund balance equal to or greater than 10% of the previous General Fund on-going revenue, exclusive of significant non-operating, non-recurring revenues such as real estate sales or transfers in from other funds. Amounts held in this fund can be used for more restrictive, emergency type purposes. All expenditures from this fund require Council approval. This fund is reported as a sub-fund of the general fund in the City's Comprehensive Annual Financial Report.

## **Expenditure & Revenue Summary**

|                        |  |   |      | С         | ingency | Fu        | nd  |           |     |           |      |           |         |         |
|------------------------|--|---|------|-----------|---------|-----------|-----|-----------|-----|-----------|------|-----------|---------|---------|
|                        |  | idalah ing kanana ang kanana ang kanana |      | Actual    |         |           | 1.1 |           |     | Budget    |      |           | % Cha   | ange    |
|                        | Projected                                      |   |      |           |         |           |     |           |     |           |      |           |         |         |
|                        |  | 2016                                    |      | 2017      |         | 2018      |     | 2018      |     | 2019      |      | 2020      | 2018-19 | 2019-20 |
| Operating Revenue      |  |   |      |           |         |           |     |           |     |           |      |           |         |         |
| Investment Earnings    | \$   | 29,666                                  | \$   | 45,736    | \$      | 77,582    | \$  | 20,000    | \$  | 90,000    | \$   | 90,000    | 350.0%  | 0.0%    |
| Transfers In           |  | 433,682                                 |      | 180,715   |         | 92,672    |     | -         |     | 58,568    |      | 210,000   | 0.0%    | 258.6%  |
| Total Revenue          |  | 463,349                                 |      | 226,451   |         | 170,254   |     | 20,000    |     | 148,568   |      | 300,000   | 642.8%  | 101.9%  |
| Operating Expenses     |  |   |      |           |         |           |     |           |     |           |      |           |         |         |
| Total Expenses         |  |   |      | -         |         | -         |     | -         | 8   | -         |      | -         | -       | -       |
| Beginning Fund Balance | 5  | ,587,275                                | 6    | 5,050,624 | 6       | 5,277,075 | -   | 5,874,563 | - ( | 5,447,329 | 6    | 5,595,897 | 9.7%    | 2.3%    |
| Change in Fund Balance |  | 463,349                                 |      | 226,451   |         | 170,254   |     | 20,000    |     | 148,568   |      | 300,000   | 642.8%  | 101.9%  |
| Ending Fund Balance    |  |   |      |           |         |           |     |           |     |           |      |           |         |         |
| 10% One-time Revenue   |  | 257,382                                 |      | 395,897   |         | 395,897   |     | n/a       |     | 395,897   |      | 395,897   | -       | 0.0%    |
| Remainder/Main Reserve | Remainder/Main Reserve 5,793,242 5,881,178 6,0 |   |      |           |         | 5,051,432 |     | n/a       | (   | 5,200,000 | 6    | 5,500,000 |         | 4.8%    |
|                        | \$6  | ,050,624                                | \$ 6 | 5,277,075 | \$ 6    | 5,447,329 | \$  | 5,894,563 | \$  | 5,595,897 | \$ 6 | 3,895,897 | 11.9%   | 4.5%    |



# City of Tukwila

Allan Ekberg, Mayor

# INFORMATIONAL MEMORANDUM

TO: Finance Committee

FROM: Peggy McCarthy, Finance Director

BY: Vicky Carlsen, Deputy Finance Director

CC: Mayor Ekberg

DATE: August 29, 2018

SUBJECT: Urban Renewal and General Government Improvement Fund 2019-2020

**Proposed Budget** 

#### **ISSUE**

As provided for in the budget process approved by the Finance Committee, Council Committees will be reviewing budget sections prior to review by the full Council. The Urban Renewal and General Government funds section of the budget is ready for review by the Finance Committee.

#### **BACKGROUND**

The Urban Renewal fund is utilized to provide future funding needs to encourage redevelopment in specific areas throughout the City. Current projects tracked in this fund include Tukwila Village.

The General Government Improvement fund is used for improvements, additions, or other miscellaneous minor capital projects not provided for elsewhere. Projects that benefit multiple departments or functions are given priority.

#### DISCUSSION

Urban Renewal:

The proposed budget reflects minor costs associated with Tukwila Village. Transfers out are transferring out existing fund balance to the general fund to cover the cost of a one-time project for the fire department. Fund balance exists due to previous year land sale revenue

#### General Government Improvements:

The proposed budget includes a transfer in of \$300 thousand each year, which represents an increase of \$100,000. Planned projects include siding and roof repairs at both TCC and City Hall.

#### RECOMMENDATION

Staff recommends that the Finance Committee forward these sections of the budget on to the Committee of the Whole for review. If there are no recommended changes, Council consensus will be requested to move this budget forward to the final budget package in November.

#### **ATTACHMENTS**

Draft Urban Renewal and General Government Improvement Funds 2019-2020 Proposed Budgets CIP pages **DEPARTMENT**:

FUND: Urban Renewal FUND NUMBER: 302 RESPONSIBLE MANAGER: Henry Hash POSITION: Director

### Description

The Urban Renewal fund has been established to provide future funding needs to encourage redevelopment in specific areas throughout the City.

### 2017-2018 Accomplishments

- Closed sale of phase one land to Tukwila Village developer.
- Completed construction of phase 1 and held community celebration.
- Formed a non-profit community organization to manage the Sullivan Center.
- City Council selected HealthPoint to develop a new Health and Wellness Center which will include primary care medical, dental, behavioral health and other services.

#### 2019-2020 Outcome Goals

- ♦ Complete the final phase of Tukwila Village.
- Execute a purchase and sale agreement with HealthPoint.
- Sell the former Traveler's Choice motel property.
- Sell the former Newporter Motel property.

#### 2019-2020 Indicators of Success

- ◆ Tukwila Village is completed.
- City and HealthPoint execute a purchase and sale agreement.
- City sells Traveler's Choice and Newporter sites.

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# Revenue and Expenditure Summary

|                                 |              | Actual       |              |             | Budget       |              | Percent   | Change    |
|---------------------------------|--------------|--------------|--------------|-------------|--------------|--------------|-----------|-----------|
|                                 | 2016         | 2017         | 2018*        | 2018        | 2019         | 2020         | 2018-19   | 2019-2020 |
| Operating Revenue               |              |              |              |             |              |              |           |           |
| Miscellaneous Revenue           |              |              |              |             |              |              |           |           |
| Investment Earnings             | \$ 2,706     | \$ 12,252    | \$ 21,206    | \$ 3,600    | \$ 10,000    | \$ 10,000    | 177.78%   | 0.00%     |
| Interfund Loan Received         | -            | -            | <b>-</b> ∞   | -           | -            | -            |           |           |
| Other Misc Revenue              | -            | -            | -            | -           |              |              | 0.00%     |           |
| Total Miscellaneous Revenue     | 2,706        | 12,252       | 21,206       | 3,600       | 10,000       | 10,000       | 177.78%   | 0.00%     |
| Total Operating Revenue         | 2,706        | 12,252       | 21,206       | 3,600       | 10,000       | 10,000       | 177.78%   | 0.00%     |
| Capital Project Revenue         |              |              |              |             |              |              |           |           |
| Sale of Tukwila Village/Phase 1 | -            | -            | -            | 4,311,000   | -            | -            | 0.00%     | 0.00%     |
| Total Revenue                   | 2,706        | 12,252       | 21,206       | 4,314,600   | 10,000       | 10,000       | -99.77%   | 0.00%     |
| Capital Projects                |              |              |              |             |              |              |           |           |
| Tukwila Village                 | 17.553       | 50,314       | 9,811        | 15,000      | 15,000       | 15,000       | 0.00%     | 0.00%     |
| City Facilities                 | 34.059       | -            | -            | 21,000      | -            | -            | 0.00%     | 0.00%     |
| TIB Redevelopment               | 845,599      | 3,810        | 3,500        |             | 20,000       | -            | 0.00%     | 0.00%     |
| Total Capital Projects          | 897,211      | 54,124       | 13,311       | 36,000      | 35,000       | 15,000       | -2.78%    | -57.14%   |
| Transfer to General Fund        | -            | 300,000      | -            | 6,050,000   | 200,000      | 200,000      | -96.69%   | 0.00%     |
| Total Expenses                  | 897,211      | 354,124      | 13,311       | 6,086,000   | 235,000      | 215,000      | -96.14%   | -8.51%    |
| Beginning Fund Balance          | 3,441,546    | 2,547,041    | 2,205,169    | 1,747,306   | 2,213,064    | 1,988,064    | 26.66%    | -10.17%   |
| Change in Fund Balance          | (894,505)    | (341,872)    | 7,895        | (1,771,400) | (225,000)    | (205,000)    | -87.30%   | -8.89%    |
| Ending Fund Balance             | \$ 2,547,041 | \$ 2,205,169 | \$ 2,213,064 | \$ (24,094) | \$ 1,988,064 | \$ 1,783,064 | -8351.28% | -10.31%   |

<sup>\*</sup>Projected

# Expenditure Detail – Supplies, Services and Other

Services include costs associated with the Public Safety Plan, consulting, and engineering. Capital includes the purchase of property and costs associated with urban renewal projects.

|                      |                                      |            | Actual    |           |           | Budget       |      |
|----------------------|--------------------------------------|------------|-----------|-----------|-----------|--------------|------|
| Account Number       |                                      | 2016       | 2017      | 2018*     | 2018      | 2019         | 2020 |
| 302.98.518.200.41.00 | Prof Svcs - Feasibility study        | 33,357     | -         | -         | -         | -            | -    |
| 302.98.518.200.43.00 | Travel - Mileage, parking            | -          | :=        | :=        | -         | -            | =    |
| 302.98.518.200.44.00 | Advertising - Bid ads                | 702        | -         |           | -         | -            | =    |
| 302.98.518.200.49.00 | Misc - Tukwila Village               | -          | 5,521     | -         | -         | -            | -    |
| 302.98.559.300.41.00 | Prof Svcs - Consulting, engineering  | 775,434    | 38,121    | -         | -         | <u>-</u>     | -    |
| 302.98.559.300.43.00 | Travel -                             | 12         | -         | -         | -         | -            | -    |
| 302.98.559.300.45.00 | Rental - TIB redevelopment           | 1,530      |           | -         | -         | -            | -    |
| 302.98.559.300.47.00 | Public Utilities - TIB redevelopment | 69         | z=        | -         | -         | -            | -    |
| 302.98.559.300.47.21 | Public Utilities - TIB redevelopment | (97)       | 85        |           | -         | -            | -    |
| 302.98.559.300.47.22 | Public Utilities - TIB redevelopment | 248        | ·-        |           | -         | -            | -    |
| 302.98.559.300.47.25 | Public Utilities - TIB redevelopment | 10,964     | 117       |           | -         |              | -    |
| 802.98.559.300.47.26 | Public Utilities - TIB redevelopment | 12,285     | 10,281    | =         | -         | =            | -    |
| 302.98.559.300.49.00 | Misc - TIB redevelopment             | 632        | -         | -         |           | -            | -    |
| 302.98.594.180.41.00 | Prof Svcs - Consulting, engineering  | -          | -         | 3,695     | 25,000    | -            | -    |
| 02.98.594.190.47.25  | Utilities - Water/sewer              | -          | =         | 201       | -         | -            | -    |
| 302.98.594.190.47.26 | Utilities - Surface water            | -          | -         | 9,415     | -         | -            | -    |
| Total Services       |                                      | 835,135    | 54,124    | 13,311    | 25,000    | -            | -    |
| 302.98.594.180.61.00 | Capital - Land (Right of Way)        | -          | 7         | -         | 11,000    | 35,000       | 15,0 |
| otal Other           |                                      | -          |           | -         | 11,000    | 35,000       | 15,0 |
| Total Supplies, Serv | ices and Other                       | \$ 835,135 | \$ 54,124 | \$ 13,311 | \$ 36,000 | \$ 35,000 \$ | 15,0 |

<sup>\*</sup>Projected

**DEPARTMENT: N/A** 

FUND: General Government Improvement FUND NUMBER: 303 RESPONSIBLE MANAGER: Henry Hash POSITION: Director

### Description:

The General Government Improvement fund is used for improvements, additions, or other miscellaneous minor capital projects not provided for elsewhere. Projects which benefit multiple departments or functions will be given priority.

## 2017-2018 Accomplishments

- Remodeled Technology and Innovation Services office area.
- Completed additional card access security at City Hall.
- Repaired brick walkway grout at City Hall and Tukwila Community Center.
- Completed HVAC improvements to City hall and 6300 Bldg.
- Completed Phase I of Tukwila Community Center siding repairs.

#### 2019-2020 Outcome Goals

Improve conditions of existing facilities.

#### 2019-2020 Indicators of Success

- ♦ Complete siding/roof repairs at City Hall.
- Complete siding/roof repairs at Tukwila Community Center.

# Revenue and Expenditure Summary

|                                 | est tige |         |       | tual    |      |          |      | roveme  |       | dget   |      |         | Percent    | Change   |
|---------------------------------|----------|---------|-------|---------|------|----------|------|---------|-------|--------|------|---------|------------|----------|
|                                 |          | 2016    |       | 2017    |      | 2018*    |      | 2018    |       | 019    |      | 2020    | 2018-19    | 2019-20  |
| Operating Revenue               |          |         |       |         |      |          |      |         |       |        |      |         |            |          |
| Miscellaneous Revenue           |          |         |       |         |      |          |      |         |       |        |      |         |            |          |
| Investment Earnings             | \$       | 1,156   | \$    | 2,487   | \$   | 3,113    | \$   | 500     | \$    | 500    | \$   | 500     | 0.00%      | 0.00%    |
| Total Miscellaneous Revenue     |          | 1,156   |       | 2,487   |      | 3,113    |      | 500     |       | 500    |      | 500     | 0.00%      | 0.00%    |
| Total Operating Revenue         |          | 1,156   |       | 2,487   |      | 3,113    |      | 500     |       | 500    |      | 500     | 0.00%      | 0.00%    |
| Transfers In                    |          | 200,000 | 2     | 00,000  | 2    | 200,000  |      | 200,000 | 30    | 00,000 |      | 300,000 | 50.00%     | 0.00%    |
| Total Revenue                   |          | 201,156 | 2     | 02,487  | 2    | 203,113  | :    | 200,500 | 30    | 0,500  | ;    | 300,500 | 49.88%     | 0.00%    |
| Operating Expenses              |          |         |       |         |      |          |      |         |       |        |      |         |            |          |
| Salaries & Wages                |          | 45,719  | 9     | 40,576  |      | 15,349   |      | 101,487 | 11    | 11,312 |      | 114,072 | 9.68%      | 2.48%    |
| Personnel Benefits              |          | 15,239  | 1     | 13,525  |      | 3,837    |      | 29,153  | 4     | 1,782  |      | 43,943  | 43.32%     | 5.17%    |
| Supplies                        |          | -       |       | -       |      |          |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| Services                        |          | -       |       | -       |      | -        |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| Intergovt Services & Taxes      |          | -       |       |         |      | -        |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| Total Operating Expenses        |          | 60,958  |       | 54,101  |      | 19,186   |      | 130,640 | 15    | 3,094  |      | 158,015 | 17.19%     | 3.21%    |
| Projects                        |          |         |       |         |      |          |      |         |       |        |      |         |            |          |
| Fire Station #51 EOC Remodel    |          | 3,811   |       | -       |      | -        |      | -       |       | -      |      | 14      | 0.00%      | 0.00%    |
| 6300 Bldg - TIS Remodel         | l        | -       |       | 48,331  |      | -        |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| Fire Station #53 Replace Carpet |          | -       |       | 11,806  |      |          |      | -       |       | -      |      |         | 0.00%      | 0.00%    |
| Police Vehicle Evidence Storage |          | 42,451  |       |         |      | •        |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| 6300 Water Service Replace.     |          | 45,716  |       | -       |      |          |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| City Hall Siding/Roof Repairs   |          | 456     |       | 16,806  |      |          |      | -       |       | 000,00 |      | -       | 0.00%      | 0.00%    |
| TCC Siding/Roof Repairs         |          | 17,208  | 1     | 63,058  | 1    | 150,000  |      | -       | 15    | 0,000  |      | -       | 0.00%      | 0.00%    |
| City Hall Card Access/ADA       |          | 12,801  |       | 29,132  |      | -        |      | -       |       | -      |      | 19      | 0.00%      | 0.00%    |
| City Hall HVAC                  |          | -       |       | -       |      | 18,984   |      | =       |       | -      |      | -       | 0.00%      | 0.00%    |
| 6300 Bldg HVAC                  |          | -       |       | -       |      | 20,984   |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| Concrete Repairs                | l        | 16,371  |       | -       |      | -        |      | -       |       | -      |      | -       | 0.00%      | 0.00%    |
| Misc projects                   |          | 6,513   |       | 2,355   |      | 25,000   |      | 69,360  |       | 50,000 |      | 141,985 | -27.91%    | 183.97%  |
| Total Projects                  |          | 145,327 | 1     | 71,488  | 2    | 214,968  |      | 69,360  | 30    | 00,000 | •    | 141,985 | 332.53%    | -52.67%  |
| Total Expenses                  |          | 206,285 | 2     | 25,589  | 2    | 234,154  | :    | 200,000 | 45    | 3,094  | :    | 300,000 | 126.55%    | -33.79%  |
| Beginning Fund Balance          |          | 397,033 | 39    | 91,904  | 3    | 868,802  | 2    | 244,055 | 33    | 7,761  | -    | 185,167 | 38.40%     | -45.18%  |
| Change in Fund Balance          |          | (5,129) | (2    | 23,102) |      | (31,041) |      | 500     | (15   | 2,594) |      | 500     | -30618.80% | -100.33% |
| Ending Fund Balance             | \$       | 391,904 | \$ 30 | 68,802  | \$ 3 | 37,761   | \$ 2 | 244,555 | \$ 18 | 5,167  | \$ - | 185,667 | -24.28%    | 0.27%    |

<sup>\*</sup>Projected

## **Expenditure Detail - Salaries and Benefits**

Salaries are based on actual costs for existing positions and include a cost of living adjustment per contractual agreements.

|                  | Ge   | eneral Go | veri              | nment Im | pro  | vements |      |                |      |         |
|------------------|------|-----------|-------------------|----------|------|---------|------|----------------|------|---------|
| Position         | 2018 | 2019      | T                 | 2019 Bu  | ıdge | ted     | 2020 | 2020 Bu        | ıdge | ted     |
| Description      | FTE  | FTE       | Salaries Benefits |          |      |         | FTE  | \$<br>Salaries | E    | enefits |
| Project Manager  | 1    | 1         | \$                | 111,855  | \$   | 41,592  | 1    | \$<br>114,072  | \$   | 43,105  |
| Department Total | 1    | 1         | \$                | 111,855  | \$   | 41,592  | 1    | \$<br>114,072  | \$   | 43,105  |

## Expenditure Detail – Supplies, Services and Other

All budgeted expenditures in the 2019-2020 biennium are anticipated to be capital project related.

|   |       |         | Actual     |                  |            | Budget     |            |
|---|-------|---------|------------|------------------|------------|------------|------------|
| Account Number  |       | 2016    | 2017       | 2018*            | 2018       | 2019       | 2020       |
| 303.98.518.300.31.00 Small Tools - Repair related           | \$    | 73      | \$ -       | \$ -             | \$ -       | \$ -       | \$ -       |
| 303.98.521.230.31.00 Supplies - Office & Operating          |       | 326     | -          | -                | -          | -          | -          |
| 303.98.594.110.35.00 Supplies - Office & Operating          |       | -       | -          | 19,935           | -          | -          | -          |
| 303.98.594.180.35.00 Supplies - Office & Operating          |       | -       | -          | 137,705          | -          | -          | -          |
| Total Supplies  |       | 399     | -          | 157,640          | -          | -          | -          |
| 303.98.518.300.41.00 Prof Svcs - Consulting, etc.           |       | 4,146   | -          | -                | -          | -          | -          |
| 303.98.518.300.48.00 R&M - City Hall siding/roofing repair  |       | 57,944  | 15,732     | ( <del>-</del> ) | -          | -2         | -          |
| 303.98.521.230.48.00 Prof Svcs - PD Vehicle Evidence Ste    | orage | 39,870  | 333        | -                | -          |            | -          |
| 303.98.522.100.48.00 R&M - FS 53 replace carpet             |       | 3,811   | 11,439     | -                |            | -          | -          |
| 303.98.575.500.41.00 R&M - TCC siding/roofing repair        |       | 16,692  | 1,680      | -                | -          | =          | -          |
| 303.98.575.500.48.00 Prof Svcs - TCC siding/roofing repair  |       | -       | 61,178     | -                | -          | -          | -          |
| 303.98.594.180.41.00 Prof Svcs - General services           |       | -       | _          | -                | 20,000     | 20,000     | 20,000     |
| 303.98.594.180.48.00 R&M - Repair to various City facilitie | s     | -       | 25,675     | -                | -          | -          | -          |
| Total Services  |       | 122,463 | 116,037    |                  | 20,000     | 20,000     | 20,000     |
| 303.98.594.180.65.00 Capital - Various minor construction   |       | 11,509  | 42,241     | -                | 130,000    | 200,000    | 200,000    |
| 303.98.594.480.65.00 Capital - Howard Hanson Dam            |       | 270     | -          | -                |            | -          | -          |
| 303.98.594.240.65.00  |       | 11,779  | 42,241     | -                | 130,000    | 200,000    | 200,000    |
| Total Supplies, Services and Other                          | \$    | 134,641 | \$ 158,277 | \$ 157,640       | \$ 150,000 | \$ 220,000 | \$ 220,000 |

<sup>\*</sup>Projected

# City of Tukwila CAPITAL IMPROVEMENT PROGRAM

for 2019 - 2024

## **URBAN RENEWAL** 302 Fund

| CIP<br>Page i | # PROJECT TITLE                               | 2019     | 2020    | 2021   | 2022   | 2023   | 2024   | TOTAL    | **Other<br>Sources | After Six<br>Years |
|---------------|---|----------|---------|--------|--------|--------|--------|----------|--------------------|--------------------|
| 44<br>45      | Tukwila Village<br>TIB Redevelopment (Motels) | 15<br>20 | 15<br>0 | 0<br>0 | 0<br>0 | 0<br>0 | 0<br>0 | 30<br>20 | 0<br>2,250         | 0                  |
|               | Grand Total                                   | 35       | 15      | 0      | 0      | 0      | 0      | 50       | 2,250              | 0                  |

<sup>\*\*</sup> Denotes other funding sources, grants, or mitigation.

Changes from 2017 to 2019 CIP:

None.

#### CITY OF TUKWILA CAPITAL PROJECT SUMMARY

2019 to 2024

PROJECT:

Tukwila Village

Project No. 90030222

**DESCRIPTION:** 

The City is selling 5.76 acres of property at Tukwila International Boulevard and South 144th Street that is intended for a mixed-use development including a library, plaza, office, retail, and other amenities.

JUSTIFICATION:

The new development will help revitalize the neighborhood.

STATUS:

The library and Phase 1 (Buildings D and E, Sullivan Center, and plaza) were completed in 2017. Final land sale should occur in early 2019. Building A will re-start construction in late 2018 and open in 2019. Building B

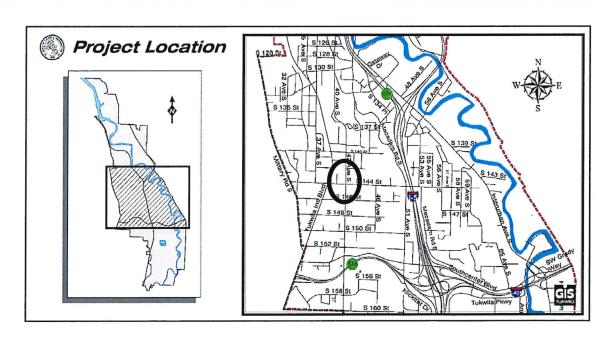
will open in 2020.

**MAINT. IMPACT:** 

COMMENT:

Land sales reflect the Library for \$500,000 in 2015. Sale of land to Tukwila Village developer for \$4.5m and Newporter motel site for \$1m are shown elsewhere in the CIP. The Gregor House (estimated at \$300,000) is not anticipated to be sold and therefore not shown.

| FINANCIAL          | Through | Estimated |      |      |      |      |      |      |        |       |
|--------------------|---------|-----------|------|------|------|------|------|------|--------|-------|
| (in \$000's)       | 2017    | 2018      | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | BEYOND | TOTAL |
| EXPENSES           |         |           | l    |      |      |      |      |      | ,      |       |
| Design/Engineering | 1,756   |           |      |      |      |      |      |      |        | 1,756 |
| Land (R/W)         | 7,598   | 30        | 15   | 15   |      |      |      |      |        | 7,658 |
| Construction       | 230     | 0         |      |      |      |      |      |      |        | 230   |
| TOTAL EXPENSES     | 9,584   | 30        | 15   | 15   | 0    | 0    | 0    | 0    | 0      | 9,644 |
| FUND SOURCES       |         |           |      |      |      |      |      |      |        |       |
| Awarded Grant      |         |           |      |      |      |      |      |      |        | 0     |
| Proposed Grant     |         |           |      |      |      |      |      |      |        | 0     |
| Land Sale          | 500     |           |      |      |      |      |      |      |        | 500   |
| Bonds              | 5,550   |           |      |      |      |      |      |      |        | 5,550 |
| City Oper. Revenue | 3,534   | 30        | 15   | 15   | 0    | 0    | 0    | 0    | 0      | 3,594 |
| TOTAL SOURCES      | 9,584   | 30        | 15   | 15   | 0    | 0    | 0    | 0    | 0      | 9,644 |



#### CITY OF TUKWILA CAPITAL PROJECT SUMMARY

to 2024

PROJECT: **TIB Redevelopment (Motels)** Project No. 91330201

Tukwila International Blvd (TIB) Redevelopment Project is for the acquisition and disposition of properties **DESCRIPTION:** 

within and adjacent to the City's Urban Renewal Area.

Improve the neighborhood's safety by eliminating the high amounts of crime associated with the Boulevard JUSTIFICATION:

Motel, Great Bear Motel, Smoke Shop, Spruce Motel, and Travelers Choice Motel.

City completed acquisition in 2015 and demolition in 2016. HealthPoint is planning to develop a new STATUS:

health and wellness center on the majority of the site. City will sell the Travelers Choice separately in 2020.

MAINT. IMPACT: Upkeep of property until development.

COMMENT: Debt service costs are not shown below (see Attachment A).

| FINANCIAL          | Through | Estimated |      |         |      |      |      |      |        |         |
|--------------------|---------|-----------|------|---------|------|------|------|------|--------|---------|
| (in \$000's)       | 2017    | 2018      | 2019 | 2020    | 2021 | 2022 | 2023 | 2024 | BEYOND | TOTAL   |
| EXPENSES           |         |           |      |         |      |      |      |      |        |         |
| Engineering        | 394     |           |      |         |      |      |      |      |        | 394     |
| Land (R/W)         | 5,205   | 30        | 20   |         |      |      |      |      |        | 5,255   |
| Const. Mgmt.       | 175     |           |      |         |      |      |      |      |        | 175     |
| Construction       | 607     |           |      |         |      |      |      |      |        | 607     |
| TOTAL EXPENSES     | 6,381   | 30        | 20   | 0       | 0    | 0    | 0    | 0    | 0      | 6,431   |
| FUND SOURCES       |         |           |      |         |      |      |      |      |        |         |
| Awarded Grant      |         |           |      |         |      |      |      |      |        | 0       |
| Land Sale          |         |           |      | 2,250   |      |      |      |      |        | 2,250   |
| Bonds              | 6,100   |           |      |         |      |      |      |      |        | 6,100   |
| City Oper. Revenue | 281     | 30        | 20   | (2,250) | 0    | 0    | 0    | 0    | 0      | (1,919) |
| TOTAL SOURCES      | 6,381   | 30        | 20   | 0       | , 0  | 0    | 0    | 0    | 0      | 6,431   |

