



City of Tukwila
**Finance and Governance
 Committee**

- ◆ **Kate Kruller, Chair**
- ◆ **Kathy Hougardy**
- ◆ **De'Sean Quinn**

<u>Distribution:</u>	
K. Kruller	Mayor Ekberg
K. Hougardy	D. Cline
D. Quinn	R. Bianchi
C. Delostrinos Johnson	C. O'Flaherty
T. McLeod	A. Youn
M. Abdi	L. Humphrey
T. Sharp	

AGENDA

MONDAY, JANUARY 23, 2023 – 5:30 PM

THIS MEETING WILL BE CONDUCTED BOTH ON-SITE AT TUKWILA CITY HALL AND ALSO VIRTUALLY.

**ON-SITE PRESENCE WILL BE IN THE DUWAMISH CONFERENCE ROOM
 (2ND FLOOR, 6300 SOUTHCENTER BOULEVARD)**

**THE PHONE NUMBER FOR THE PUBLIC TO LISTEN TO THIS
 MEETING IS: 1-253-292-9750, Access Code 313004383#**

Click here to: [Join Microsoft Teams Meeting](#)

For Technical Support during the meeting call: 1-206-433-7155.

Item	Recommended Action	
1. BUSINESS AGENDA		
a. A contract with CrowdStrike for security monitoring services. <i>Joel Bush, Chief Technology Officer</i>	a. Forward to 1/23 C.O.W. Meeting and 1/23 Special Meeting Consent Agenda.	Pg.1
b. Monthly General Fund update (October 2022). <i>Tony Cullerton, Deputy Finance Director</i>	b. Discussion only.	Pg.11
c. 2023 Committee Work Plan. <i>Laurel Humphrey, Legislative Analyst</i>	c. Discussion only.	Pg.15
2. MISCELLANEOUS		

Next Scheduled Meeting: *February 13, 2023*



The City of Tukwila strives to accommodate individuals with disabilities.

Please contact the City Clerk's Office at **206-433-1800** (TukwilaCityClerk@TukwilaWA.gov) for assistance.



INFORMATIONAL MEMORANDUM

TO: Finance & Governance Committee
FROM: Technology and Innovation Services
BY: Joel Bush, Chief Technical Officer
CC: Mayor Ekberg
DATE: January 10, 2023
SUBJECT: CrowdStrike Contract

ISSUE

TIS is seeking Council authorization to enter a 3-year subscription service for Crowd Strike.

BACKGROUND

The TIS roadmap for the next biennium is focused on improving the City's security posture by reducing risk. Crowd Strike is an approved/funded tool used for Security Monitoring, and real-time Incident Detection Response.

DISCUSSION Quote# NDTH833 is included for Council discussion and spans a period of 3 years, from the date of signing.

FINANCIAL IMPACT

Not to exceed \$119,622.90 over three years and is a TIS budgeted expense.

RECOMMENDATION

The Council is being asked to discuss the contract at the 1/23/23 Committee of the Whole meeting, then forward to the 1/23/23 Special Meeting Consent Agenda, for approval.

ATTACHMENTS

Quote for Crowd Strike subscription services



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

Review and Complete Purchase

JOEL BUSH,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NDTH833	1/11/2023	FALCON COMPLETE 3 YR	0745164	\$119,622.90

IMPORTANT - PLEASE READ

Special Instructions: 3-year contract, paid in 3 separate annual payments of \$36,216.43 w/o tax, first payment due upon signing

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Falcon Complete with Threat Graph Standard - subscription license (1 year) Mfg. Part#: CS.FCSD.SOLN.T1.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)	300	6040952	\$13.65	\$4,095.00
Falcon Insight Endpoint Detection & Response - subscription license (1 year) Mfg. Part#: CS.INSIGHTB.SOLN.T5.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)	300	5441170	\$0.00	\$0.00
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Falcon Discover - subscription license (1 year) - 1 endpoint Mfg. Part#: CS.DISCB.SOLN.T5.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)	300	5441177	\$0.00	\$0.00
Falcon Complete - subscription license (1 year) - 1 license Mfg. Part#: CS.FALCOMPS.SVC.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA	300	5400119	\$0.00	\$0.00

QUOTE DETAILS (CONT.)

Contract: Washington NVP Software (ADSP016-130652 06016)

Falcon Overwatch - subscription license (1 year) - 1 endpoint	300	5441182	\$0.00	\$0.00
Mfg. Part#: CS.OWB.SVC.T5.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)				
CrowdStrike Threat Graph Standard - subscription license (1 year) - 1 licen	300	5400122	\$0.00	\$0.00
Mfg. Part#: CS.TGB.STD.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)				
University LMS Subscription New Customer Access Pass - web-based training	2	5513533	\$0.00	\$0.00
Mfg. Part#: RR.PSO.ENT.NCAP.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)				
Falcon Complete with HPS Threat Graph Standard - subscription license (1 ye	10	6175347	\$21.32	\$213.20
Mfg. Part#: CS.FCSD.HPS.SOLN.12M Year 1 (Jan 27, 2023 - Jan 26, 2024) Electronic distribution - NO MEDIA Contract: Washington NVP Software (ADSP016-130652 06016)				
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QUOTE DETAILS (CONT.)

Mfg. Part#: CS.TGB.STD.HPS.12M

Year 1 (Jan 27, 2023 - Jan 26, 2024)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Complete Complimentary Customer Identification - subscription licen](#)

10 6284569 \$0.00 \$0.00

Mfg. Part#: CS.FALCOMPONBC.SOLN.12M

Year 1 (Jan 27, 2023 - Jan 26, 2024)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[CrowdStrike Express Support - technical support - for CrowdStrike Falcon Ho](#)

1 4915958 \$8,713.23 \$8,713.23

Mfg. Part#: RR.HOS.ENT.EXPS.12M

Year 1 (Jan 27, 2023 - Jan 26, 2024)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Identity Threat Protection Complete - subscription license \(1 year\)](#)

500 6893652 \$46.39 \$23,195.00

Mfg. Part#: CS.ITPC.SOLN.12M

Year 1 (Jan 27, 2023 - Jan 26, 2024)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Identity Threat Protection - subscription license \(1 year\) - 1 accou](#)

500 6893653 \$0.00 \$0.00

Mfg. Part#: CS.ITP.SOLN.12M

Year 1 (Jan 27, 2023 - Jan 26, 2024)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Identity Threat Protection Complete - subscription upgrade license \(](#)

500 6893655 \$0.00 \$0.00

Mfg. Part#: CS.ITPCU.SOLN.12M

Year 1 (Jan 27, 2023 - Jan 26, 2024)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Complete with Threat Graph Standard - subscription license \(1 year\)](#)

300 6040952 \$13.65 \$4,095.00

Mfg. Part#: CS.FCSD.SOLN.T1.12M

Year 2 (Jan 27, 2024 - Jan 26, 2025)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Insight Endpoint Detection & Response - subscription license \(1 year\)](#)

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Mfg. Part#: CS.INSIGHTB.SOLN.T5.12M

Year 2 (Jan 27, 2024 - Jan 26, 2025)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

[Falcon Prevent - subscription license \(1 year\) - 1 endpoint](#)

300 5441174 \$0.00 \$0.00

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Year 2 (Jan 27, 2024 - Jan 26, 2025)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

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QUOTE DETAILS (CONT.)

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Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

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Mfg. Part#: RR.PSO.ENT.NCAP.12M

Year 2 (Jan 27, 2024 - Jan 26, 2025)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

<u>Falcon Complete with HPS Threat Graph Standard - subscription license (1 ye</u>	10	6175347	\$21.32	\$213.20
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Mfg. Part#: CS.FCSD.HPS.SOLN.12M

Year 2 (Jan 27, 2024 - Jan 26, 2025)

Electronic distribution - NO MEDIA

Contract: Washington NVP Software (ADSP016-130652 06016)

<u>Falcon Insight Endpoint Detection & Response - subscription license (1 year)</u>	10	5441170	\$0.00	\$0.00
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QUOTE DETAILS (CONT.)

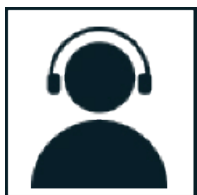
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SUBTOTAL	\$108,649.29
SHIPPING	\$0.00
SALES TAX	\$10,973.61
GRAND TOTAL	\$119,622.90

PURCHASER BILLING INFO	DELIVER TO
Billing Address: CITY OF TUKWILA ACCTS PAYABLE 6200 SOUTHCENTER BLVD TUKWILA, WA 98188-2599 Phone: (206) 433-1800 Payment Terms: Net 30 Days-Govt State/Local	Shipping Address: CITY OF TUKWILA JOEL BUSH 6200 SOUTHCENTER BLVD TUKWILA, WA 98188-2599 Phone: (206) 433-1800 Shipping Method: ELECTRONIC DISTRIBUTION
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Mitchell Funk | (877) 800-3219 | mitcfun@cdw.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$108,649.29	\$2,883.55/Month	\$108,649.29	\$3,338.79/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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<http://www.cdw.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager

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INFORMATIONAL MEMORANDUM

TO: Finance & Governance Committee

FROM: Tony Cullerton, Deputy Finance Director

CC: Mayor Ekberg

DATE: January 23, 2023

SUBJECT: October 2022 General Fund Departmental Budget-to-Actuals Report

Summary

The purpose of the October 2022 General Fund Financial Report is to summarize for the City Council the general state of departmental expenditures and to highlight significant items. The following provides a high-level summary of the departmental financial performance.

The October 2022 report is based on financial data available as of January 12, 2022, for the period ending October 31, 2022. Additional details can be found within the included financial report.

Expenditures

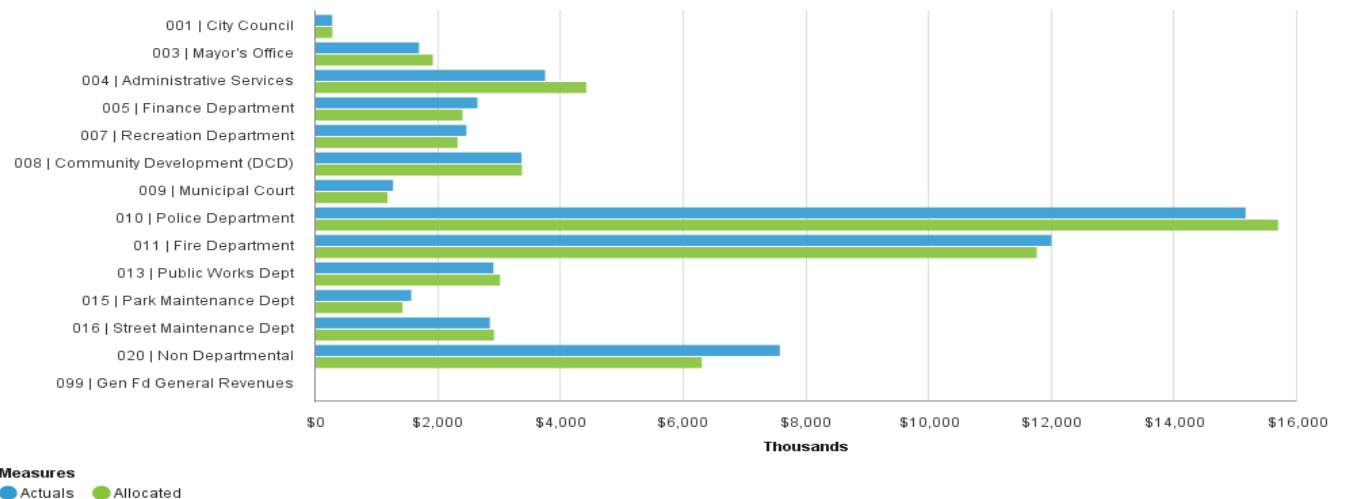
General Fund departmental expenditures totaled \$50.2 million through October, which is \$1,172,628 less than the allocated budget of \$51.4 million. Department 20, which is transfers to other funds, totaled \$7.6 million, which is \$439,641 greater than the allocated budget. This overbudgeted amount is reflective of two large transfers. One transfer for debt service and a second transfer for the budgeted Environmental Impact Statement funding in the Arterial Street Fund. The allocated budget is calculated to reflect year-to-date spending patterns of the previous year. Transfers to capital project funds are transferred to capital project funds as needed for cash flow purposes. Debt service transfers are done quarterly.

In total, the General Fund reported expenditures of \$57.8 million, which is equivalent to **75.6%** of the annual budget at the completion of **83%** of the year. At the completion of October, all General Fund departments are currently tracking expenditures below the YTD annual budget.

Departmental Variances

Year to Date Department Expenditures Compared to Allocated Budget Through October 2022:

EXPENDITURES BY DEPARTMENT	BUDGET		ACTUAL			Allocated Budget vs Actual OVER/(UNDER)	% Expended
	2022	2022	2020	2021	2022		
	Annual	Allocated					
City Council	385,826	295,017	286,385	278,036	292,257	(2,759)	75.7%
Mayor's Office	2,565,927	1,932,365	1,751,441	1,640,318	1,716,460	(215,906)	66.9%
Administrative Services	5,869,141	4,431,530	3,523,481	3,895,061	3,778,683	(652,847)	64.4%
Finance Department	3,347,587	2,415,148	2,032,155	2,158,329	2,661,348	246,200	79.5%
Recreation Department / Parks Maintenance	5,083,108	3,870,028	3,383,820	3,478,186	4,047,054	177,026	79.6%
Community Development (DCD)	4,732,212	3,436,414	2,560,772	3,177,659	3,435,794	(620)	72.6%
Municipal Court	1,597,482	1,192,126	1,038,626	1,006,290	1,290,271	98,145	80.8%
Police Department	19,844,123	15,707,846	14,395,172	14,653,857	15,193,212	(514,634)	76.6%
Fire Department	14,772,033	12,166,639	10,329,354	11,314,043	12,015,966	(150,673)	81.3%
Public Works Dept / Street Maintenance	7,434,770	5,954,823	5,356,721	5,462,206	5,798,263	(156,560)	78.0%
Subtotal	65,632,209	51,401,936	44,657,928	47,063,983	50,229,309	(1,172,628)	76.5%
Non Departmental	10,885,754	7,148,504	2,929,357	3,793,874	7,588,145	439,641	69.7%
Total Expenditures	76,517,963	58,550,440	47,587,285	50,857,857	57,817,454	(732,986)	75.6%
						% of Year	83.3%



INFORMATIONAL MEMO
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General Fund
City of Tukwila
General Fund Expenditures

Year-to-Date as of October 31 2022

	BUDGET		ACTUAL			COMPARISON OF RESULTS		
	2022 Annual	2022 Allocated	2020	2021	2022	Allocated Budget vs Actuals OVER/(UNDER)	% Expended	% Change 2021/2022
Salaries	32,902,451	26,193,008	23,307,113	23,283,171	24,884,032	(1,308,976)	75.6%	6.9%
Extra Labor	584,220	180,413	129,262	160,032	363,712	183,299	62.3%	127.3%
Overtime	2,200,115	1,878,582	1,037,202	1,860,224	2,118,316	239,734	96.3%	13.9%
Holiday Pay	515,500	82,875	74,739	82,875	90,234	7,360	17.5%	8.9%
FICA	2,276,955	1,748,845	1,442,516	1,476,901	1,597,671	(151,174)	70.2%	8.2%
Pension-LEOFF	920,517	812,080	861,511	793,828	842,652	30,573	91.5%	6.2%
Pension-PERS/PSERS	1,494,905	1,178,320	1,365,742	1,285,890	1,217,009	38,689	81.4%	(5.4%)
Industrial Insurance	876,892	756,808	730,893	755,882	625,513	(131,295)	71.3%	(17.2%)
Medical & Dental	7,551,216	6,229,985	5,158,855	5,696,110	6,096,436	(133,549)	80.7%	7.0%
Unemployment	0	0	63,114	36,827	37,205	37,205	-	1.0%
Uniform/Clothing	8,525	2,573	1,334	2,573	2,422	(151)	28.4%	(5.9%)
	49,331,296	39,063,489	34,172,281	35,434,313	37,875,203	(1,188,285)	76.8%	6.9%
Supplies	950,636	512,286	398,314	471,923	343,104	(169,182)	36.1%	(27.3%)
Repairs & Maint Supplies	299,025	207,428	249,106	181,415	269,686	62,259	90.2%	48.7%
Resale Supplies	10,000	0	235	0	141	141	1.4%	Null
Small Tools	41,250	40,440	89,997	42,400	61,325	20,885	148.7%	44.6%
Technology Supplies	13,000	13,000	41,271	63,746	39,820	26,820	306.3%	(37.5%)
Fleet Supplies	3,000	2,534	11,495	2,534	5,668	3,134	188.9%	123.7%
	1,316,911	775,687	790,418	762,017	719,744	(55,943)	54.7%	(5.5%)
Professional Services	7,575,918	5,709,249	5,014,332	5,393,783	5,315,631	(393,618)	70.2%	(1.4%)
Communications	458,739	368,383	416,754	368,383	374,957	6,574	81.7%	1.8%
Professional Development	252,921	252,921	224,103	303,367	297,279	44,358	117.5%	(2.0%)
Advertising	40,250	8,460	11,669	8,986	19,023	10,563	47.3%	111.7%
Rentals	478,484	342,225	354,129	372,433	292,264	(49,961)	61.1%	(21.5%)
Technology Services	348,291	348,291	625,858	504,891	499,604	151,313	143.4%	(1.0%)
Utilities	2,034,285	2,034,285	1,673,448	2,011,543	2,099,398	65,113	103.2%	4.4%
Repairs & Maint Services	2,185,367	1,756,613	1,033,614	1,679,061	1,864,775	108,162	85.3%	11.1%
Miscellaneous	879,747	152,593	335,828	124,147	569,995	417,402	64.8%	359.1%
	14,254,002	10,973,021	9,689,735	10,766,595	11,332,926	359,905	79.5%	5.3%
Capital Outlay-Land	0	0	0	0	893	893	-	-
Machinery & Equipment	730,000	137,465	5,495	101,058	300,544	163,080	41.2%	197.4%
	730,000	137,465	5,495	101,058	301,437	163,973	41.3%	198.3%
Transfers Out	10,885,754	7,600,780	2,929,357	3,793,874	7,588,145	(12,634)	69.7%	100.0%
	10,885,754	7,600,780	2,929,357	3,793,874	7,588,145	(12,634)	69.7%	100.0%
	76,517,963	58,550,440	47,587,285	50,857,857	57,817,456	(732,985)	75.6%	13.7%



Tukwila City Council Finance & Governance Committee – 2022 Work Plan

Kate Kruller, Chair; Kathy Hougardy, De'Sean Quinn						
	Description	Qtr	Dept	Action or Briefing	Status/Notes	
1.	Crowd Strike Contract	1	AS	A		
2.	Board & Commission Appointment Process	1	MO	A		
3.	Non-rep Compensation Study Contract	1	AS	A		
4.	PW Shops Financing and D20 Update	1	MO	A		
5.	Honorary Naming Resolution	1	CNCL	A		
6.	2022 ARPA Report	1-2	FIN	B		
7.	B&O Tax Implementation	1-4	Multiple	A		
8.	Minimum Wage Initiative Implementation Update	2	Multiple	B		
9.	Financial Sustainability Plan	2-4	FIN			
10.	Technology & Infrastructure Services Annual Report	3	AS	B		
11.	Debt Policy	3	FIN	A		
12.	City Council Rules of Procedure	3	CNCL	A		
13.	Purchasing Policy Update	3	Multiple	A		
14.	Resolution cancelling unclaimed property	3	FIN	A		
15.	Resolution cancelling accounts receivable	3	FIN	A		
16.	Tax Levy Legislation	4	FIN	A		
17.	Resolution adopting 2024 Legislative Agenda	4	AS	A		
18.	Budget Amendment Ordinance	4	FIN	A		
19.	City-wide Fee Schedule	TBD	FIN	A		
20.	Facility Plan	TBD	MO	A		
21.	Land Sales	TBD	ED	A		
Standard Reports/Briefings		Frequency	Dept.			
Revenue and Investment Reports		Quarterly	FIN			
Department Budget to Actual Reports		Monthly	FIN			
Committee work plan		2-4 x	Council			

